

AISHA ABDULLAHI

A technology strategist and innovation leader with a track record of designing and executing high-impact digital transformation initiatives across government, financial, and private sectors in emerging markets. She currently serves as Founder & Lead Technology Integration Strategist at NorthGate A&A Surf Networks, where she leads climate, innovation, and digital transformation projects, driving stakeholder engagement across public and private sectors to secure buy-in and design scalable, compliance-oriented systems. In this capacity, she is coordinating various state Government's (Nigeria) participation at COP31 in Türkiye, working to attract climate finance, technical partnerships, and investment for the State's climate and sustainable development projects.

She previously served as IT/Program Manager, managing strategic technology and analytics initiatives for nonprofit and government collaborations focused on sustainable development and humanitarian activities across multiple regions. She led technical and product strategy for interest-free credit infrastructure, designing systems for user profiling and risk scoring while contributing to investor pitch materials and seed funding readiness. As a Venture Analyst, she evaluated funding opportunities for fintech startups in emerging markets and developed operational models for credit expansion and microfinance licensing. Earlier, as Director of Innovation & Strategy at SchoolTry AB (Sweden/Nigeria), she led the digital transformation of an edtech platform, managing rollout and analytics integration for training participants across 6 African countries.

Aisha's cross-border experience spans the United States, Nigeria, UAE, and UK, with technical depth in SaaS/ERP deployment, systems architecture, and business process automation. She is currently advancing research on climate-aligned digital economies and green GovTech. She has been featured in industry media and thought leadership platforms for her contributions to innovation, technology, and climate action, and is a recognized contributor to advancing ESG-driven infrastructure and climate resilience solutions in Africa. She is a frequent invited speaker and mentor in initiatives supporting women in technology, startup founders, and tech entrepreneurs.

She holds a Dual MBA in Business Analytics & International Business from Hult International Business School (London, Boston, San Francisco, United States), a B.Sc. in Information

Technology & Business Information Systems from Middlesex University London, United Kingdom and completed a Professional Career Program in Organizational Administration in Cambridge, Boston. She holds professional affiliations with the International Standard Organization (ISO), the Global Innovation Management Institute (GIMI), and the British Computer Society (BCS), and received the Nigeria Technology Awards (NiTA) Leadership Award for Social Impact and Digital Transformation (AfriTech).

Areas of Expertise

- Climate Change Strategy & Policy
- Climate Finance & Investment Readiness
- International Partnerships
- Sustainable Development
- Green Growth & Circular Economy
- Renewable Energy
- Climate-Smart Agriculture
- Innovation & Entrepreneurship
- Digital Transformation
- Stakeholder Engagement
- Business Development
- Project & Program Management

Current Leadership Roles

Founder & Lead Consultant
NorthGate Digital Services (www.northgateds.com.ng)
Wond3rcard (www.wond3rcard.com)
A&A Surf Network Ltd (www.aasurfnetworks.com)

Consultant both Federal and State level Government
Venture Analyst supporting startup ecosystem development, innovation programs, investment readiness, and strategic partnerships.

Selected Climate & International Engagements

Climate Investment Mission

Leading the strategic coordination of state's international engagement, including:

- Climate investment pipeline development
- Partnership mobilization
- International stakeholder engagement
- Climate finance strategy
- COP31 preparation
- UN climate engagement

New York Climate Week

Co-organizer of the proposed Katsina State Climate Side Event:

Promoting Green Growth in Africa:
A Platform to Showcase the Success Stories and Partnership Opportunities of Katsina State.

United Nations General Assembly (UNGA)

Coordinating Katsina State's participation through:

- High-level stakeholder engagement
- Development partner meetings
- Bilateral investment discussions
- International collaboration

Climatebase Fellowship

Collaborated with an international multidisciplinary team on climate innovation through Climatebase, contributing to the **CRDH** capstone project focused on climate solutions and sustainable development.

Conferences, Summits & Professional Engagements

Selected engagements include participation in or preparation for:

- United Nations General Assembly (UNGA) Climate-related engagements
- New York Climate Week
- COP31 preparation and international stakeholder engagement
- Climatebase Fellowship & Capstone Project
- London Climate Week
- Global innovation, entrepreneurship, venture capital, and technology events
- Government and private-sector climate strategy engagements in Nigeria and internationally
- AI Summit Stanford, California, United States
- AI Investment Summit Silicon Valley, California, United States
- AI Investment Summit Berkeley, California, United States
- Databricks Summit San Francisco, California, United States
- Snowflake Summit San Francisco Bay Area United States
- United Nations General Assembly (UNGA) New York City, United States
- Boston, Los Angeles, and San Francisco Tech Weeks

Government & Development Engagement

Working with public institutions on:

- Climate resilience

- Green investment
- Renewable energy
- Climate-smart agriculture
- Digital transformation
- Women's economic empowerment
- Sustainable urban development
- Climate adaptation

Education
Master of Science
Business Analytics
Hult International Business School
San Francisco

Master of Science
International Business
Hult International Business School

Bachelor of Science
Information Technology & Business Information Systems
Middlesex University London

Selected Skills

Climate Strategy • Climate Finance • ESG • Public-Private Partnerships • Sustainable Development Goals (SDGs) • UN Processes • Stakeholder Engagement • Investment Promotion • Business Development • Project Management • Innovation Ecosystems • Data Analytics • Digital Transformation

Collaboration Interests

Open to collaborating with:

- Governments
- UN Agencies
- Development Finance Institutions
- Climate Funds
- NGOs
- Research Institutions
- Investors
- Private Sector
- Foundations
- International Organizations

to accelerate climate action, sustainable development, and green investment across Africa.

Achievements

- State and Federal Consultant supporting State's and Feds international engagements.
- Leading the development of various state's **COP31 Climate Investment Mission** and international partnership strategy.
- Coordinated the proposed **Katsina State Side Event** during New York Climate Week.
- Founder of **A&A Surf Network Ltd.**, advancing climate innovation, digital transformation, strategic partnerships, and sustainable development initiatives.
- Awarded a **full scholarship** to pursue a second MBA degree at Hult International Business School.
- Served as **Vice President of the Hult Mentorship Club**, strengthening student, alumni, and industry engagement.
- Worked across venture development, innovation ecosystems, startup support, and international stakeholder engagement.

Articles & Research:

- https://tribuneonlineng.com/digital-transformation-sustainable-innovation-aisha-abdullahi/#google_vignette
- https://thesun.ng/beyond-the-network-aisha-abdullahis-index-for-digital-inclusion-and-public-private-power-sharing/
- https://www.researchgate.net/profile/Aisha-Abdullahi-22
- https://scholar.google.com/citations?hl=en&user=flqYgi8AAAAJ